

Guest Experience Specialist

Pay: \$24.00 per hour

Job description:

Job Overview

Company: Preferred Living has been developing and managing luxury apartment communities in Columbus, Ohio, and the surrounding area, since 1996. Our properties are located in Grandview, New Albany, Worthington and Upper Arlington Neighborhoods.

Preferred Living is a cut above when it comes to a career. We made a commitment to a very high standard for our residents many years ago and that same standard is applied to how we treat our employees. A great day at work means a great life at home! Excellent health and wellness plans, 401K with match, an employee rental discount program, and ample paid time off are only a few of the benefits you can expect when you join the Preferred Living team.

Responsibilities

- Provide potential residents with information about the community, suite choices, and the guest living experience.
- Meet assigned sales goals consistently and contribute to the property's overall success.
- Build relationships with prospective and current tenants.
- Take prospective guests on luxury apartment home tours.
- Assist with new lease applications and related processes and coordinates the renewal lease process for current residents.
- Assist Property Manager with Tenant outreach for renewals and other tasks, as assigned.
- Follow up on current and future guests' questions and concerns and completes other tasks and projects as assigned while providing the highest level of customer service
- Assist in planning and hosting monthly resident social events
- Help market and create traffic/leads through social media, business outreach, etc.

Qualifications

- Driven sales & goal-oriented personality
- The ability to work weekends is an absolute must
- Strong leadership and interpersonal skills
- Strategic and mental agility to be results-driven
- High energy, ability to energize others
- Smart, creative and has a point of view
- Commitment to quality, detailed focused on all levels
- Delivery of first-class service to our team and our clients
- Minimum of 1 year experience in a sales role or service industry role

If you are passionate about real estate, building relationships, and have the skills necessary to excel as a Guest Experience Specialist, we encourage you to apply for this exciting opportunity!

Compensation:

- \$24 per hour

Job Type: Full-time

Benefits:

- 401(k) matching
- Dental insurance
- Employee discount
- Health insurance
- Life insurance
- Paid time off
- Referral program
- Vision insurance

Experience:

- Sales: 1 year (Preferred)
- Service Industry: 1 year (Preferred)